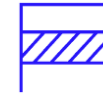# About EXATEL:

- **A leading Polish operator** with a **global reach**, as well as a cyber and ICT services provider

- EXATEL operates one of the **largest fiber-optic networks** in Poland (20 000 km) and develops **solutions for business, operators and public sector**

- The company provides transmission data in all Polish **commercial banks and 83 energy-sector companies**

- EXATEL builds and develops the OST network for general government and is responsible for management of connections with **265 national operators and 135 foreign ones**

- We started construction of our own space terminal aimed to deliver **satellite Command & Control**

- Together with the Ministry of Defence we drawn up the scope of first **Polish constellation of Earth observation satellites** (6 microsatellites constellation + ground station)

Polish Space Industry

- R&D orientation & lack of product commercialization

- Need of stronger emphasis on **business approach** in space projects (based on market demands analyses)

- Exatel initiated a **Polish Cosmic Cluster** with the following goals:

    - Development of Polish space industry

    - Startup incubation

    - Protection of Intellectual Property

Opportunities

- Migration from traditional IT areas to **space IT** (the attractive market for young professionals)

  - Project management & business development
  - Engineering & software development

- **Increasing funds** allocated to space sector (KPO + KPK) & willingness to build **national capabilities**

- **Areas of competence & skills** required: photogrammetry, space data processing, optical engineering, space mission planning, software development for space missions, consultancy related to space operations …

EXATEL

Thank you for your attention

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