



THE REGIONAL DIMENSION OF THE PRIVATE SPACE SECTOR: NEW TRENDS/PARTNERSHIPS/OPPORTUNITIES

Online event

I° session

Thursday, 17th November 2022, 10 - 11 am CET

II° session

Wednesday, 30th January 2022, 10.00 - 11.30 am CET



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What is About?

The series of webinars has the overall objective to make the cluster and SME community at the regional level more transparent and foster co-operations and partnerships among them. The idea is to stimulate new ways of cooperation within and outside regions, and foster space business. Another important objective is to introduce the participants to new opportunities for partnerships and funding in the private and public sectors and inform them about relevant EU and ESA-programs.

All online sessions aim at:

- Presenting the NEREUS space business community (space clusters, companies, SMEs): what is their expertise and best practices; what are their strengths & competences;
- Enhancing collaboration and interlinkage amongst NEREUS private space community and regional space ecosystems (clusters, companies, etc) (moderated discussion);
- Providing an overview of the recent developments/trends and challenges in the European private space sector (EU projects, new trends, investment opportunities);
- Highlighting new funding EU/ESA funding opportunities (moderated discussion);
- Exploring how the private space sector can benefit the most from EU business initiatives (ESA BIC, Defence Fund) (moderated discussion);

Target group: space clusters within and outside NEREUS, SMEs, companies, and all regional stakeholder interested in space businesses regarding the use of space technologies.

Background: The private space sector is one of the main players to boost the capitalisation of Europe's space infrastructure. The increasing cooperation between the public and private sectors on many and diverse space domains, in particular, the downstream sector and the ongoing development of big and small private space players is vital for the future of the European space sector but also for an optimal cross-fertilisation with non-space sectors.

This online event will introduce the Network's space clusters and companies active in a wide range of domains including agriculture, maritime affairs, R&D, and telecommunication. Moreover, it will explore potential partnerships within but also outside the Network as well as debate on new EU/ESA initiatives and funding opportunities. Private space business in regions is considered one of the most valuable topics for regional strategies, development and growth. In this context, NEREUS will provide its members with the necessary information on the topic and support this cross-cluster and cross-border collaboration.

NEREUS is a European network of regions, currently comprised of 24 Member regions and 33 Associate members (including space clusters and companies). NEREUS is the only European association that represents the interests of European regions and their stakeholders (companies, clusters, etc) using space technologies while simultaneously highlighting the regional dimension of European space policy and programmes.



THE REGIONAL DIMENSION OF THE PRIVATE SPACE SECTOR: NEW TRENDS/PARTNERSHIPS/OPPORTUNITIES

I° SESSION

THURSDAY, 17TH NOVEMBER 2022, 10 - 11 AM CET

THE SAFETY AND SECURITY DIMENSION OF SPACE, EUROPEAN DEFENSE FUND AND ITS MULTIANNUAL PERSPECTIVE

The session introduces the participants to the safety and security dimension of space. In particular, this session aims at giving a first overview on the European Defense Fund (EDF) and its multiannual perspective as one Union's key initiatives to support collaborative defence research and development, and to foster an innovative and competitive defence industrial base. With a budget of about €8 billion for the period 2021-2027 the EDF has earmarked €2.7 billion for the funding of collaborative defence research and €5.3 billion euros for collaborative capability development projects complementing national contributions. SME are particularly encouraged to join collaborative projects and to contribute to breakthrough innovative solutions. An invited speaker from the European Commission is going to present the newly established fund and its opportunities for SME and entrepreneurs. Further to this, a young entrepreneur active in the security domain is going to share his entrepreneurial experience with the participants.

Programme 17th of November 2022 (moderated discussion):

The safety and security dimension of space, European Defense Fund and its multiannual perspective

- Welcome by the NEREUS Secretary-General Roya Ayazi
- Presentation of the European Defense Fund (EDF) and its multiannual perspective in the context of the safety and security dimension of space by Guillaume GALTIER, European Commission, DG DEFIS - Defence Industry and Space
- Q&A
- Sharing an entrepreneurial experience in the safety and security domain by Edoardo Camilli, CEO & Co-Founder Hozint - Horizon Intelligence (a threat intelligence solution provider)
- Q&A
- Presentation of Cluster from NEREUS-region: Pôle Mer Bretagne Atlantique based in Brittany by Frederic Renaudeau, Defence Adviser, Pôle Mer Bretagne Atlantique
- Closing

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II° SESSION

INTRODUCTION TO THE EUROPEAN NETWORK OF DEFENCE-RELATED REGIONS (ENDR): MONDAY, 30TH JANUARY 2022, 10.00 - 11.30H

The session is going to introduce the audience to the European Network of Defence-related Regions (ENDR) and the synergies between Security/Defence and Space. ENDR brings together regional authorities and clusters to share experiences and best practices on dual-use and defence-related activities. The idea is to learn more about this network and explore potential synergies to NEREUS. Various organisations of NEREUS-member regions are part of the ENDR network (e.g.; SKYWIN Wallonie, Pole Mer Bretagne Atlantique, Aerospace Valley, Forum Aerospace Baden-Wuerttemberg, Distretto Aerospaziale Piemonte (DAP), Madrid Aerospace Cluster).

Programme Wednesday, 30th January 2022, 10.00 - 11.30h (moderated discussion): Introduction to the European Network of Defence-related Regions (ENDR)

- Welcome by the NEREUS Secretary-General Roya Ayazi
- Presentation of Synergies between Space & Defence by Guillaume Galtier, European Commission, DG DEFIS tbc
- Presentation of the European Network of Defence-related Regions (ENDR) by Paul Anciaux, European Commission, DEFIS
- Q&A

Short presentations and viewpoints by:

- Skywin Wallonia (Agnès Grandjean)- tbc
- Forum Aerospace Baden-Wuerttemberg, (Wolfgang Wolf, Managing Director, LRBW - Forum Luft- und Raumfahrt, Baden-Württemberg e. V.)
- Distretto Aerospaziale Piemonte, (Giacomo Martinotti, Vice-president DAP)
- Closing

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