

EUROPEAN DEFENCE FUND

# EU Defence Innovation Scheme EUDIS

III ° SESSION of Safety/Security/Defense & Space: INTRODUCTION TO THE DIANA-Programme & European Defence Innovation Scheme

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Speaker

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> DEFIS A.3 EDF Implementation

**Defence Technologies** 



This document has been prepared by the Commission services. It cannot be understood as representing the Commission's position on these issues and does not bind the Commission in any way.

### Agenda

- What is EUDIS?
- Implementation status
- Current agenda
- Open questions for discussion



### WHAT HAS BEEN DONE SO FAR?

### **2017-2020** PADR & EDIDP

A new framework for EU-wide and cross-border defence R&D cooperation has been created through PADR, EDIDP.

### **2021-2027** EDF

The European Defence Fund (EDF) with inbuilt measures to support innovation and encourage participation of various-sized companies across all Member States.

#### 2021 ACTION PLAN ON SYNERGIES

To foster synergies between civil, defence & space industries.

#### 2022

Milestones

The Defence Package, the Strategic Compass, the Versailles Declaration.



### WHAT ARE WE PROPOSING?

TOGETHER WITH THE EUROPEAN INNOVATION COUNCIL (EIC) AND IN PARTNERSHIP WITH THE EDA DEFENCE INNOVATION HUB, THE COMMISSION WILL:

Identify and spin-in ideas, technologies and solutions to spur defence innovation.

Support idea maturity, from a technological, market development or end-user perspective.

Integrate ideas into the capability development and support spin-outs to civil sectors.

#StrongerEurope #EUDefenceIndustry

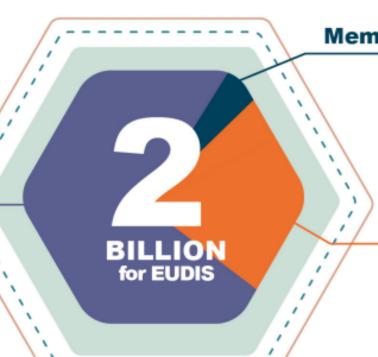
### HOW MUCH IS PROPOSED IN THE 2021-2027 MFF?

It is expected that

the EU Defence Innovation Scheme will see a total investment of nearly €2 Bn

**European Defence Fund** 

74%

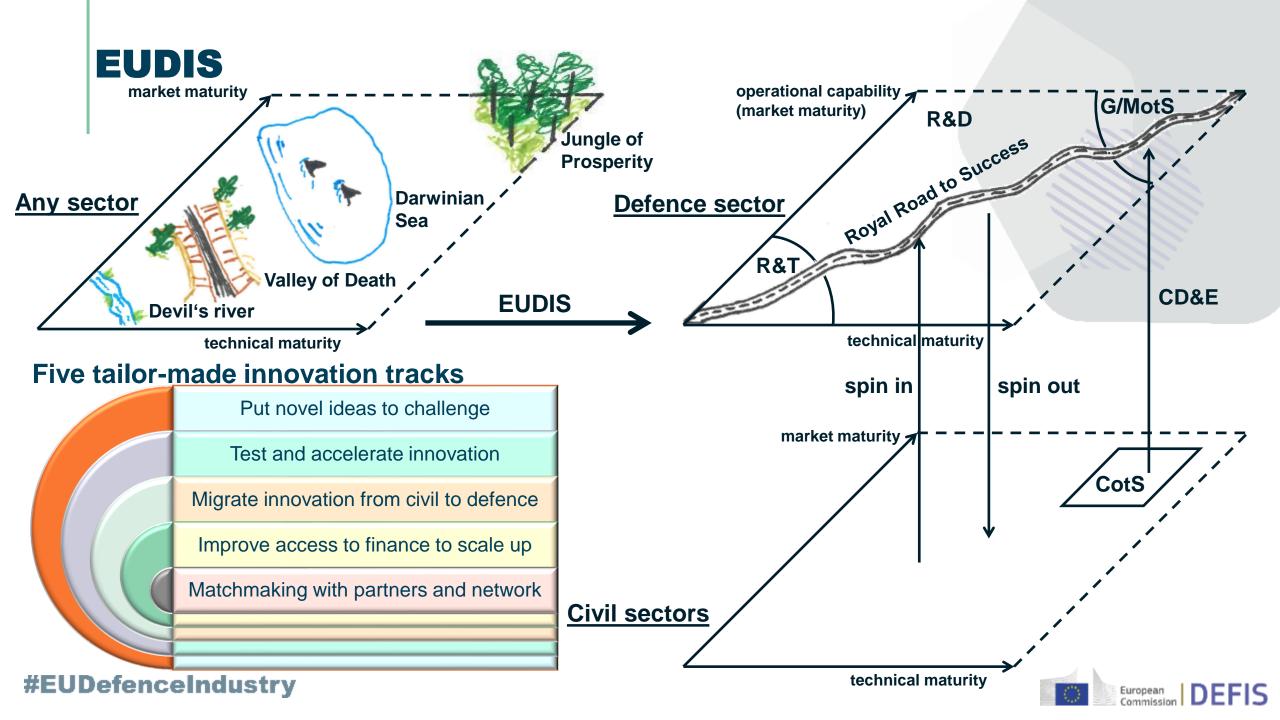


**Member States co-funding** 

4.5%

Other public & private investors

21.5%



1

Put your novel idea to challenge

In hackathons or technology challenges



2

Test and accelerate your innovation

In thematic EU defence innovation networks (together with RTOs, civilian and military testing facilities and accelerators)



5

Find partners and networks though match-making

Join European Defence Fund's consortia to apply for disruptive and SME calls and receive business coaching to strengthen your business



3

Migrate your innovation from civil to defence

Expand you business porfolio by answering defence-specific needs based on your know-how



4

Improve your access to finance to scale-up

Get access to loan guarantees or equity funding to finance the growth of you business



>>> #EUDefenceIndustry

# EUDIS - a stronger defence innovation ecosystem throughout the EU

Aims to embrace the whole innovation ecosystem by offering tailored instruments

**Gradual implementation** 

Many opportunities, depending on innovation maturity level

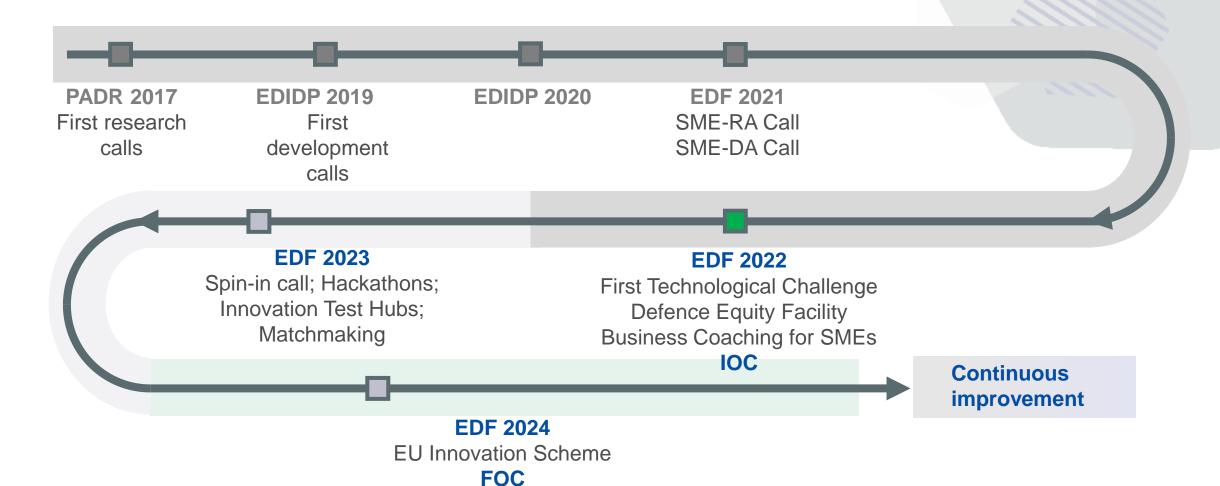
300-400 innovative & scalable SMEs annually

In close cooperation with Member States

In close articulation with EDA's HEDI and relevant NATO initiatives

European Commission DEFIS

### **Implementation**



### Put novel ideas to challenge: Hackathons



- Outreach events that help to discover innovative solutions for defence and attract skills to defence sector
- Events where multiple teams come together to develop ideas or solutions in a limited time
- Thematic hackathons in several locations at the same time with financial award based on a specific topic – mentorship offered
- Building on the existing experience in DEFIS CASSINI hackathons on space thematic

COM ambition to introduce in EDF WP 2023 – contractual work initiated to procure the
organisation of hackathons (first hackathon planned for Spring 2024)







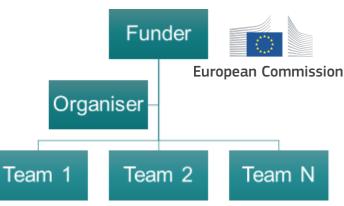
### Put novel ideas to challenge: Technological Challenge



- Incentivise researchers or developers to address a given challenging objective
- Set up a testing environment to measure and foster the progress of R&D teams
- Two calls: A call for challenge organizer + a thematic call for technological challenge
- Support several teams pursuing different solutions. A preliminary evaluation plan provided and is common for organizers and teams.
- Already established in EDF WP 2022:
  - Unmanned ground and aerial systems for hidden threats detection
  - Funding in WP 2022: 5 MEUR + 20 MEUR









## **Test and accelerate: Innovation Test Hubs**



- Create defence industry knowledge hubs in specific fields (as required by MS) to foster uptake of civil technologies in defence domain
- Funding for Consortium's R&D project (main part of the grant), incl. 10-15% funding for organizing calls for innovative and scalable SMEs (financial support to third parties/cascade funding)
- Thematic/open calls possible. COM ambition to introduce in EDF WP 2023.
- Two-tier grant scheme (financial support to third parties/cascade funding):
  - First tier EDF grant beneficiary R&D Consortium
  - **Second tier** Consortium organizes (challenges) calls for SMEs. COM defines support (e.g. tech mentoring, testing, class on doing business in defence) to SMEs.
- Possible Consortium composition: industry, test centres, RTOs, accelerators, certification authorities
- Benefits: broader outreach to beneficiaries; opportunities for single beneficiaries



## Migrate innovation from civil to defence: *Spin in* calls



- Support proposals that build on results from civil EU funded R&D programmes
- Support integration of newcomers with faster proposal evaluation (to be developed)
- Promising technologies that can have potential defence applications:
  - Examples: AI, medicine/biotechnology, energy and environmental transition, cyber, materials & components, autonomy, quantum
- Thematic/open calls possible:
  - Proposed criteria for thematic: in line with EDF objectives, high potential to improve defence capabilities
- COM ambition to introduce in EDF WP 2023
- Synergies in the civilian programmes including "spin out"



## Improve access to finance: Defence Equity Facility



- Improve access to equity investments in Europe
- Stimulate development of an ecosystem of European private fund supporting defence innovation
- Fund of funds mechanism:
  - EDF will support investments made by the **European Investment Fund (EIF)** into private funds focusing on innovative defence SMEs (including start-ups) and midcaps
  - EIF's investment reduces risks for investors, sends a positive signal to the market and crowds-in co-investors.
- Introduced in the EDF WP 2022. Ambition to start implementation in 2023
- Financing: 100 MEUR from EDF\* + EIF 'Top-up' + Private investments:
  - Leverage effect between 3.5 5 times



## Find partners for business growth: Matchmaking



- Provides opportunities to find project partners for EDF Calls
- Help innovators find investors/customers to achieve business growth
- Matchmaking activities today: focussed on finding partners to develop projects within EDF calls
  - EDF Infoday (next event in June 2023);



- NFP Matchmaking new matchmaking opportunities mainly to find EDF partners;
- ENDR events B2B matchmaking in cooperation with EEN as part of events
- Matchmaking portfolio to be broadened progressively in the upcoming years:
  - Possible extension of EDF Infoday (investors etc...);
  - Cooperation with EDA (EDA Innovation Day 2023);



### **Business coaching in the EDF for SMEs**



- Coaches guide SMEs in their business challenges
- Reduce the time from research to development, or from development to the market
- Boost growth of SMEs
- Support offered in: EDF-2022-LS-DA-SME-NT, EDF-2022-LS-RA-SMERO-NT, EDF-2022-LS-RA-DIS-NT

SME beneficiaries will be offered Business Coaching, to address business challenges such as:

- human resources
- legal and financial challenges
- market analysis
- accessing the defence market
- help to define and find the right cooperation partners
- ...

The Commission has established a contract with an external party through a Framework Contract to provide the services.







### **Current Agenda**

Deployment of EUDIS instruments for EDF WP 2023 and beyond

#### Enhancement of EUDIS

- Timely identification of spin-in and spin-out opportunities
- Best practices in effective (faster) access to grants
- How to engage EC supported civil innovation networks
- Other/new support measures for outer years

### EDA

- Fields of cooperation: information, outreach, implementation
- Indirect Management of EDF projects as of 2022

### NATO

Regular dialogue with teams of DIANA and NATO Innovation Fund

### **Questions for discussion**

- What measures are you missing in support to defence and space innovation?
- How do you assess the potential of existing civil innovation networks as facilitators for defence and space innovation?
- How would you like to see matchmaking activities to be supported?
- What technology areas should be supported as spin-in calls from civil research to EDF?

# Thank you! Any questions?

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